# CURRICULUM VITAE

## PERSONAL DATA

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| Name: | Robert Borgmann |
| Title: | Master of Industrial Engineering and Management (Diplom Wirtschaftsingenieur) |
| Date of birth: | September 7th, 1969 |
| Place of birth: | Freiburg im Breisgau, Germany |
| Nationality: | Germany |
| Family: | Six-year-young daughter |

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| Address data: | Pillnitzer Landstraße 102 |
| | 01326 Dresden, Germany |
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| | Website: www.rbintegration.de |

## CONSULTING & COACHING WITH HEART - MY EXPERTISE

My expertise lies in the sustainable, pragmatic and integrative consulting of humans, entrepreneurs and managers in the areas of:

- ERP- & IT-systems: Implementation of new systems as well as optimisation of existing systems
- Business requirements engineering and creation of specifications
- Business process optimization and integration
- Business Intelligence (BI) / Management Information Systems (MIS) / Data Warehousing
- Supply Chain Management (SCM)
- Master Data Management (MDM)
- Project management
- Mediation and conflict management
- Structuring, visualisation and documentation
- Personal coaching regarding individual life topics
- Help for self-help
- Help for self-love and ownership

## PROFESSIONAL CAREER

| **Since 10/2020** | **Elbcontor GmbH (www.elbcontor.com)** | **Dresden, Germany** |

Function: Building survey

Activity:
- 3D building survey with Leica Imaging Laser Scanner BLK360

| **Since 11/2014** | **Independent Consultant & Coach with heart** | **Dresden, Germany** |

| **010/2018 - 11/2019** | **ENWITO GmbH (www.enwito.de)** | **Dresden, Germany** |

Function: Senior ERP-Consultant

Activities:
- Product independent ERP-Consulting
  - Recording of customer expectations and requirements
  - Development and documentation of a solution with value add for the customer
  - Project management to implement the solution
- Project management
  - Project lead and assisting at internal and external projects
  - Writing of a project management handbook
- Internal and external business process optimization and documentation to integrate department specific procedures in standardized group processes

| **09/2016 - 09/2018** | **Parental leave** | **Dresden, Germany** |

| **04/2016 - 06/2016** | **Individual Coaching** | **Dresden, Germany** |

Function: Consultant & Coach

Area: Personal development

Activity:
- Personal coaching of fellows regarding actual "life issues" via Skype

| **06/2015 - 01/2016** | **adidas AG (www.adidas.com)** | **Herzogenaurach, Germany** |

Function: Consultant & Coach

Industry: Apparel, accessories

Project/Activity:
- External project lead „Global Contract Management" (Systems: „SAP R/3" (SAP), „Legal Contract Management" (TQG))

| **06/2013 - 01/2014** | **PM-International AG (www.pm-international.com)** | **Speyer, Germany** |

Function: Consultant & Coach

Industry: Direct marketing company for high-quality food supplements and cosmetics

Projects/Activities:
- Business process mapping and optimization
- Restructuring of item master
- Management proposal to implement a new/optimised ERP-system

| **10/2011 - 11/2012** | **Kaba S.A.S (www.kaba.fr)** | **Paris, France** |

Function: Consultant & Coach

Industry: Manufacturer of access + data systems and key systems

Activity:
- Risk assessment to merge two heterogeneous ERP-Systems (MS Navision and self developed ERP system) after merge of two legal entities

**05/2011 - 12/2012**   **Carl Sauter Pianomanufaktur GmbH & Co KG ([www.sauter-pianos.de](http://www.sauter-pianos.de))**
**Spaichingen, DE**

Function: Consultant & Coach

Industry: Manufacturer of pianos and grand pianos

Projects/Activities:
- Implementation of a mobile order entry and information system for sales representatives and connection to the existing ERP system
- Implementation of an automatic manufacturing cost calculation in existing ERP system based on updated bill of materials and routings

**05/2011 - 10/2014**   **Independent Consultant & Coach with heart**        **Gaienhofen, Germany**

**10/2010 - 04/2011**   **Preparation of freelance work**        **Switzerland, Germany**

**05/2010 - 09/2010**   **Geberit International AG ([www.geberit.com](http://www.geberit.com))**        **Jona, Switzerland**

Function:
- Product Data Manager

Projects / Activities:
- Presentation of optimization potential for the creation and maintenance of global product master data with focus on definition, communication and responsibility of the corresponding operative process steps
- Contact person for China in terms of product master data and labels
- Knowledge management for product master data

**04/2009 - 04/2010**   **Stays abroad**        **Spain, New Zealand, South Africa**

**07/2004 - 03/2009**   **Home Art & Sales Services AG ([www.zepter.com](http://www.zepter.com))**        **Wollerau, Switzerland**

Function:
- Manager Supply Chain / IT

Projects / Activities:
- Supply Chain Management/Integration for the following legal entities of Zepter Group
  - Sales companies (Russia, Hungary, Czech Republic, Poland, etc.)
  - Trading company (administration in Switzerland, central warehouse in Italy)
  - Three production companies (two in Switzerland, one in Italy)
  - Internal and external suppliers
- General responsibility for the ERP system QAD MFG/Pro as well as webshop application connecting trading company with sales companies
- Head of department Supply Chain / IT
  - Leading of four employees (IT support, business process optimization)
  - Responsible for three companies (trading company, two production companies)
  - ERP hosting of four companies (trading company, three production companies)
- Implementation of a planning and procurement solution (Oracle Developer Suite) in the biggest sales company Russia (central warehouse Moscow, 10 branches, 200 warehouses)
- Migration of four productive ERP systems to new hardware
- Project management

- Integration consulting and support of four ERP systems as well as all interfaced IT systems
  - Guarantee correct data entry in order to handle all operative business processes
  - ERP master data and process optimization
    - Master data optimization: implementation of group wide item classification; adjustment of item-, customer- and supplier master as well as bills of material and routings
    - Business process optimization integrated with finance and accounting
      - Sales: Sales order, order confirmation, pick list, packing list, invoice, transport documents (master bill of lading), customer returns
      - Planning: Demand, supply (production/purchasing), projected stock balance
      - Purchasing: Purchase order proposal, purchase order, purchase receipt, supplier return
      - Manufacturing: Work order proposal, work order work order receipt
  - Support and optimization of interfaces (warehouse management system, webshop, transport tracking system)
- Creation and implementation of Management Information Systems (MIS) as well as periodic provision of diverse information data for below entities
  - Sales company Russia (planning and procurement solution, management reporting)
  - Trading company (planning tools, controlling and budget information, management reporting)
  - Three production companies (planning tools, management reporting)
- Definition and Implementation of MIS Tool "Web Inventory Reports": Web application to provide key inventory figures of the most important sales companies on a monthly base

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| **02/2001 - 06/2004** | **SAP (Schweiz) AG (www.sap.com)** | **Regensdorf, Switzerland** |

Function:
- Business Consultant for SCM (modules MM, APO, PP, SD)

Projects / Activities:
- Consulting with focus on integrated business and ERP process optimization
  - ALSTOM Power O&M AG, Baden, Switzerland: Operation and maintenance company for power stations
  - Fritz Meyer Holding AG, Basel, Switzerland: Importer of mineral oil with own network of gas stations in Switzerland
  - Home Art & Sales Services AG (Zepter Group), Wollerau, Switzerland: Service and trading company
- System presentations of integrated SAP business processes for universities
- Software solution testing and validation

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| **03/2000 - 12/2000** | **Miracle Software GmbH** | **Pliezhausen, Germany** |

Function:
- Business Consultant for production planning and control, logistics and distribution for the object oriented ERP software "miracle xrp"

Projects / Activities:
- Kreyenborg GmbH, Münster, Germany: Manufacturer of plastic recycling machines, mechanical engineering industry
- Software testing to improve stability and consistency of "miracle xrp"

**01/1998 - 03/2000**      **JBA Deutschland GmbH**                **Villingen-Schwenningen, Germany**

Function:

- Business Consultant for the modules "Manufacturing" and "Distribution" for the AS400 based ERP software "System 21"

Projects / Activities:

- Kieninger Uhrenfabrik GmbH, Aldingen, Germany: Watch maker, watch making industry
- CHS Electronics Deutschland GmbH, Fürstenfeldbruck, Germany: Computer distributor, whole sale industry
- Argus Fluidtechnik GmbH, Ettlingen, Germany : Manufacturer of hose cables, automotive industry
- Autonomous realization of release and year 2000 changes

## PROFESSIONAL EDUCATION

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| 02/2019 | PeopleCert: PRINCE2 2017 Foundation Certificate in Project Management, Germany |
| 01/2019 | PeopleCert: ITIL Foundation 2011 Certificate in IT Service Management, Germany |
| 03/2014 - 11/2015 | Certificate transformation in natura® coaching and vision quest guidance at Ursula & David Seghezzi → www.umainstitut.net, Germany |
| 01/2008 | ZFU: IT Service Management - ITIL processes in practice, Switzerland |
| 07/2007 | ZFU: Actual judicial subjects in IT, Switzerland |
| 06/2007 | ZFU: IT Manager, Switzerland |
| 02/2005 | Personality workshop, Switzerland |
| 08/2003 | ZFU: Personality, the basis for successful communication, Switzerland |
| 06/2003 | SAP University: ABAB workbench basics |
| 05/2002 - 06/2002 | SAP University: Certification Application Consultant 'mySAP SCM - Demand & Supply Planning', Advanced Planner and Optimizer (APO), Germany |
| 02/2001 - 03/2001 | SAP University: Certification Solution Consultant 'mySAP Supply Chain Management - Procurement', Materials Management (MM), Switzerland |
| 03/1999 - 01/2000 | Certification CPIM (Certified in Production and Inventory Management) at APICS (The Association for Operations Management, www.apics.org), Germany |
| 09/1998 | RSB: RPG/400 programming, Germany |
| 07/1998 | IBM: AS/400 system basics, Germany |
| 04/1996 | VDI: Value analysis, Germany |
| 03/1995 | REFA: REFA Administrator, Germany |

## DIPLOMA THESIS

| **04/1997 - 11/1997** | **Siemens AG ([www.siemens.com](www.siemens.com))** | **Bruchsal, Germany** |

Topic:
- Reorganization of material supply of surface mounted devices with regard to the implementation of SAP R/3

Activity:
- Implementation of KANBAN control loops for local control of production and material flow

## ACADEMIC STUDY

| **10/1991 - 11/1997** | **Industrial Engineering and Management** | **University Karlsruhe, Germany** |

Major fields of studies:
- Industrial production (Among other things production planning and control systems and ERP systems)
- Finance and accounting
- Computer integrated manufacturing and engineering / Computer aided design
- Operations research / Decision support systems
- Computer science / Data base and information systems
- Industrial science

04/1995 - 07/1995: Internship
- Thomson Televisiones de Mexico, S.A. de C.V.          Cd. Juárez, Mexico
- Adjustment of manufacturing equipment with fixed assets accounting

Degree: Master of Industrial Engineering and Management

## EDUCATION

| 1980 - 1989 | Secondary school (university-entrance diploma) | Villingen, Germany |
| 1976 - 1980 | Primary school | Tannheim, Germany |

## COMPUTER SCIENCE KNOWLEDGE

| Programming languages: | C, Pascal, Modula-2, RPG, ABAB, Progress, VBA |
| ERP systems: | SAP R/3, QAD MFG/Pro, JBA System 21(AS/400), MS Navision / Axapta |
| Data bases: | DB2, Oracle, Progress, MS SQL Server, MS Access |
| Operating systems: | OS/400, Unix/Linux, MS Windows, Mac OS X |

## LANGUAGES

| German | Mother tongue |
| English | Business fluent in written and spoken |
| French | Basic knowledge in written and spoken |

## HOBBIES

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| Sport: | Cycling, running, sailing and skiing |
| Music: | Singing and piano |

## REFERENCES (after consulting)

Christoph Severus (Senior Supply Chain Specialist, Switzerland)

Rainer Witt (General Manager, ENWITO GmbH, Germany)

André Reitz (Director Global IT Supplier Management, adidas AG, Germany)

Jean-Daniel Rohmer (CEO, JDR Consulting, France)

Otto Hott (General Manager, Carl Sauter Pianofortemanufaktur GmbH & Co KG, Germany)

Jürgen Lay (Head Group Product Data Management, Geberit International AG, Switzerland)

Jörg Bahnemann (Partner / Head of Service and Logistics, proaxia consulting group ag, Switzerland)